

Financial Statements of

**BOYS AND GIRLS CLUBS OF
SASKATOON**

and Independent Auditors' Report Thereon

Year ended December 31, 2020



KPMG LLP
500-475 2nd Avenue South
Saskatoon Saskatchewan S7K 1P4
Canada
Tel (306) 934-6200
Fax (306) 934-6233

INDEPENDENT AUDITORS' REPORT

To the Members of Boys and Girls Clubs of Saskatoon

Qualified Opinion

We have audited the financial statements of Boys and Girls Clubs of Saskatoon (the Entity), which comprise:

- the statement of financial position as at December 31, 2020
- the statement of operations for the year then ended
- the statement of changes in net assets for the year then ended
- the statement of cash flows for the year then ended
- and notes to the financial statements, including a summary of significant accounting policies

(Hereinafter referred to as the "financial statements").

In our opinion, except for the possible effects of the matter described in the "***Basis for Qualified Opinion***" section of our auditors' report, the accompanying financial statements, present fairly, in all material respects, the financial position of the Entity as at December 31, 2020, and its results of operations and its cash flows for the year then ended in accordance with Canadian Accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many charitable organizations, the Entity derives revenue from donations and fundraising activities, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Club.

Therefore, we were not able to determine whether any adjustments might be necessary to:

- the current assets and net assets reported in the statement of financial position as at December 31, 2020 and December 31, 2019



- the donations and fundraising revenues and excess of revenues over expenses reported in the statement of operations for the year ended December 31, 2020 and December 31, 2019
- the operating surplus reported in the statement of changes in net assets for the year ended December 31, 2020 and December 31, 2019
- the excess of revenues over expenses reported in the statement of cash flows for the year ended December 31, 2020 and December 31, 2019.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the “**Auditors’ Responsibilities for the Audit of the Financial Statements**” section of our auditors’ report.

We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity’s ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity’s financial reporting process.

Auditors’ Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors’ report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.



As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.
- The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

A handwritten signature in black ink that reads 'KPMG LLP'. The signature is written in a cursive, slightly slanted style. Below the signature is a horizontal line that starts under the 'K' and ends under the 'P'.

Chartered Professional Accountants

Saskatoon, Canada
March 22, 2021

BOYS AND GIRLS CLUBS OF SASKATOON

Statement of Financial Position

December 31, 2020, with comparative information for 2019

	2020	2019
Assets		
Current assets:		
Cash	\$ 1,075,169	\$ 576,264
Term deposits (note 2)	431,977	426,529
Accounts receivable (note 3)	180,205	189,450
Prepaid expenses	500	500
	<u>1,687,851</u>	<u>1,192,743</u>
Equipment and leaseholds (note 4)	116,130	136,295
	<u>\$ 1,803,981</u>	<u>\$ 1,329,038</u>

Liabilities and Net Assets

Current liabilities:		
Accounts payable and accrued liabilities (note 5)	\$ 139,980	\$ 56,824
Deferred grant revenue	40,288	28,220
	<u>180,268</u>	<u>85,044</u>
Deferred contributions related to equipment (note 6)	23,973	31,921
Net Assets:		
Operating surplus	1,493,088	1,092,150
Invested in equipment and leaseholds	106,652	119,923
	<u>1,599,740</u>	<u>1,212,073</u>
Commitments (note 7)		
	<u>\$ 1,803,981</u>	<u>\$ 1,329,038</u>

See accompanying notes to financial statements.

On behalf of the Board:

Director

Director

BOYS AND GIRLS CLUBS OF SASKATOON

Statement of Operations

Year ended December 31, 2020, with comparative information for 2019

	2020	2019
Revenue:		
Preschool aged club activities	\$ 967,316	\$ 1,444,013
Canada Emergency Wage Subsidy	934,487	-
School aged club activities	860,109	1,717,647
Early learning centre grants	615,813	586,564
Boys and Girls Clubs of Canada (note 9)	128,270	126,800
Donations	85,191	49,931
Saskatchewan Lotteries Trust Fund	71,538	69,454
United Way	55,740	5,370
Canada Summer Jobs	30,270	21,147
Community Initiatives Fund	25,000	25,000
Canadian Tire Jumpstart	13,534	19,144
Fundraising activities	10,678	15,007
Amortization of deferred contributions (note 6)	7,948	7,948
Miscellaneous grants	7,815	5,487
Interest	4,793	7,936
	3,818,502	4,101,448
Expenses:		
Programs wages and benefits	2,506,484	2,885,432
Administration wages and benefits	381,299	382,250
Program costs	259,409	302,480
Office	93,906	68,303
Telephone and internet	42,303	40,718
Bank charges and credit card commissions	39,407	54,882
Conferences, training, and memberships	25,860	41,043
Amortization of equipment and leaseholds	24,389	23,967
Insurance	19,994	15,537
Purchased services	13,948	26,511
Mileage	11,998	11,553
Bad debts	5,719	4,167
Fundraising	2,324	2,061
Advertising, promotions and marketing	1,755	3,532
Board costs	1,411	2,198
Repairs and maintenance	629	6,299
	3,430,835	3,870,933
Excess of revenue over expenses	\$ 387,667	\$ 230,515

See accompanying notes to financial statements.

BOYS AND GIRLS CLUBS OF SASKATOON

Statement of Changes in Net Assets

Year ended December 31, 2020, with comparative information for 2019

	2020	2019
Operating Surplus		
Balance, beginning of year	\$ 1,092,150	\$ 876,324
Excess of revenue over expenses	387,667	230,515
Transfers from (to) invested in equipment for:		
Purchases of equipment	(4,224)	(30,708)
Amortization	24,389	23,967
Spent on capital contributions	1,054	-
Amortization of deferred capital contributions (note 6)	(7,948)	(7,948)
Balance, end of year	\$ 1,493,088	\$ 1,092,150
Invested in Equipment		
Balance, beginning of year	\$ 119,923	\$ 105,234
Transfers from (to) operating surplus for:		
Purchases of equipment	4,224	30,708
Amortization	(24,389)	(23,967)
Spent on capital contributions	(1,054)	-
Amortization of deferred capital contributions (note 6)	7,948	7,948
Balance, end of year	\$ 106,652	\$ 119,923

See accompanying notes to financial statements.

BOYS AND GIRLS CLUBS OF SASKATOON

Statement of Cash Flows

Year ended December 31, 2020, with comparative information for 2019

	2020	2019
Cash flows from (used in):		
Operations:		
Excess of revenue over expenses	\$ 387,667	\$ 230,515
Items not involving cash:		
Amortization of equipment and leaseholds	24,389	23,967
Reinvested investment income	(5,448)	(5,169)
Amortization of deferred contributions (note 6)	(7,948)	(7,948)
Change in non-cash operating working capital:		
Accounts receivable	9,245	(15,452)
Accounts payable and accrued liabilities	83,156	(177)
Deferred grant revenue	12,068	660
	503,129	226,396
Investing:		
Purchase of equipment and leaseholds	(4,224)	(30,708)
Increase in cash	498,905	195,688
Cash, beginning of year	576,264	380,576
Cash, end of year	\$ 1,075,169	\$ 576,264

See accompanying notes to financial statements.

BOYS AND GIRLS CLUBS OF SASKATOON

Notes to Financial Statements
Year ended December 31, 2020

Charity biography:

The Boys and Girls Clubs of Saskatoon ("the Club") is dedicated to serving the children and youth in Saskatoon. The Club provides quality programming options to young people who are not being serviced by mainstream providers. More specifically, the Club is concerned with, and focuses its efforts on, the high needs areas of Saskatoon. The Club is a registered charity under the Income Tax Act and accordingly is exempt from income taxes, provided certain requirements of the Income Tax Act are met.

1. Significant accounting policies:

These financial statements have been prepared in accordance with Canadian Accounting Standards for not-for-profit organizations in accordance with Part III of the CPA Canada Handbook.

(a) Use of estimates:

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Significant items subject to such estimates and assumptions include the carrying amount and estimated useful life of equipment and leaseholds and provision for impairment of accounts receivable. Actual results could differ from these estimates.

(b) Cash:

Cash consists of cash on hand and balances with financial institutions which have an initial term to maturity of three months or less.

(c) Term deposits:

The Club holds term deposits for investment purposes with the intention of holding the term deposits to maturity. Interest revenue is recognized as revenue when benefits accrue.

BOYS AND GIRLS CLUBS OF SASKATOON

Notes to Financial Statements (continued)

Year ended December 31, 2020

1. Significant accounting policies (continued):

(d) Financial instruments:

Financial instruments (including cash, term deposits, accounts receivable, and accounts payable and accrued liabilities) are recorded at fair value on initial recognition and subsequently recorded at cost or amortized cost. Equity instruments that are quoted in an active market are subsequently measured at fair value. The Club has not elected to carry any such financial instruments at fair value.

Financial assets are assessed for impairment on an annual basis at the end of the fiscal year if there are indicators of impairment. If there is an indicator of impairment, the Club determines if there is a significant adverse change in the expected amount or timing of future cash flows from the financial asset. If there is a significant adverse change in the expected cash flows, the carrying value of the financial asset is reduced to the highest of the present value of the expected cash flows, the amount that could be realized from selling the financial asset or the amount the Club expects to realize by exercising its right to any collateral. If events and circumstances reverse in a future year, an impairment loss will be reversed to the extent of the improvement, not exceeding the initial carrying value.

(e) Equipment and leaseholds:

Purchased equipment and leaseholds are recorded at cost. Contributed equipment is recorded at fair value at the date of contribution if determinable. Repairs and maintenance costs are charged to operating expenses. Betterments which extend the estimated life of an asset are capitalized. When a capital asset no longer contributes to the Club's ability to provide services, its carrying amount is written down to its residual value. Equipment and leaseholds are amortized on a straight-line basis using the following annual rates:

Asset	Method	Rate
Office and computer equipment	Straight-line	20%
Clubhouse equipment	Straight-line	20%
Daycare equipment	Straight-line	20%
Leasehold improvements	Straight-line	10%

BOYS AND GIRLS CLUBS OF SASKATOON

Notes to Financial Statements (continued)

Year ended December 31, 2020

1. Significant accounting policies (continued):

(f) Net assets:

The Club segregates net assets between operating surplus and invested in equipment and leaseholds. Operating surplus represents amounts available for on-going operations of the Club. Invested in equipment and leaseholds represents purchases of equipment and leaseholds less amortization and unamortized capital contributions used to purchase property and equipment.

(g) Deferred grant revenue:

Deferred grant revenue represents funds received in the current year for programs that will be offered in the next fiscal year. The funds recorded on the statement of financial position as deferred grant revenue will be recorded as revenue on the statement of operations in the year in which the related costs are incurred.

(h) Revenue recognition:

The Club follows the deferral method of accounting for grant revenue and recognizes revenue in the year in which the related expenses are incurred. Revenue from school aged and preschool aged club activities and fundraising activities are recorded when the service has been provided and the amounts are received or become receivable. Revenue from donations are recorded as received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Contributions restricted for the purchase of capital assets are deferred and amortized into revenue at a rate corresponding with the amortization rate for the related capital assets.

(i) Contributed materials and services:

Donated materials are recognized in the financial statements when a fair value can be reasonably estimated when the materials are used in the normal course of operations and would otherwise have been purchased.

A substantial number of volunteers contribute a significant amount of their time each year. Because of the difficulty of determining the fair value, contributed services are not recognized in the financial statements.

BOYS AND GIRLS CLUBS OF SASKATOON

Notes to Financial Statements (continued)

Year ended December 31, 2020

1. Significant accounting policies (continued):

(j) Government Assistance:

The Company periodically applies for financial assistance under available government incentive programs. Government assistance related to current expenses and revenue is included in the determination of excess of revenue over expenses for the year ended December 31, 2020.

2. Term deposits:

One term deposit of \$66,073 (interest at 1.450%) matures in March 2021. Term deposits of \$57,563 (interest at 0.500%) and \$308,341 (interest at 0.500%) are Cashable GICs with no specified maturity dates. All term deposits remain in the Term Deposits line item for comparability purposes.

3. Accounts receivable:

	2020	2019
Accounts receivable	\$ 144,468	\$ 151,060
Grants receivable	26,350	35,000
GST recoverable	13,750	7,026
Accrued interest receivable	3,128	3,939
	187,696	197,025
Less allowance for doubtful accounts	7,491	7,575
	\$ 180,205	\$ 189,450

BOYS AND GIRLS CLUBS OF SASKATOON

Notes to Financial Statements (continued)

Year ended December 31, 2020

4. Equipment and leaseholds:

			2020	2019
	Cost	Accumulated amortization	Net book value	Net book value
Leasehold improvements	\$ 67,339	\$ 23,568	\$ 43,771	\$ 50,504
Daycare	83,462	48,500	34,962	43,059
Office and computer	111,423	92,424	18,999	21,821
Clubhouse	41,987	23,589	18,398	20,911
	\$ 304,211	\$ 188,081	\$ 116,130	\$ 136,295

5. Accounts payable and accrued liabilities:

Included in accounts payable and accrued liabilities are government remittances payable of \$44,649 (2019 - \$46,322), which includes amounts payable for payroll related withholdings.

BOYS AND GIRLS CLUBS OF SASKATOON

Notes to Financial Statements (continued)

Year ended December 31, 2020

6. Deferred contributions related to equipment:

Deferred contributions related to equipment represent restricted contributions received from funders for the purchase of capital assets. Contributions are deferred and recognized as revenue as the related assets are amortized. The change in the deferred contribution balance for the year is as follows:

	2020	2019
Balance, beginning of year	\$ 31,921	\$ 39,869
Amounts amortized to revenue	(7,948)	(7,948)
Balance, end of year	\$ 23,973	\$ 31,921

The balance of unamortized capital contributions and unspent contributions related to property, plant and equipment consist of the following:

	2020	2019
Unamortized capital contributions used to purchase assets	\$ 9,998	\$ 16,372
Unspent contributions	13,975	15,549
	\$ 23,973	\$ 31,921

7. Commitments:

Estimated future minimum lease payments under an operating lease for the rental of office space to May 31, 2027 are as follows:

2021	\$ 18,000
2022	19,400
2023	20,400
2024	20,400
2025	20,400
Thereafter	28,900

BOYS AND GIRLS CLUBS OF SASKATOON

Notes to Financial Statements (continued)

Year ended December 31, 2020

8. Financial instruments and risk management:

The Club, through its financial assets and liabilities, has exposure to the following risks from its use of financial instruments: credit risk and interest rate risk.

a) Fair values:

The fair value of cash, term deposits, accounts receivable and accounts payable approximate their carrying value due to the immediate or short-term period to maturity.

b) Credit risk:

The Club is exposed to interest rate risk arising from fluctuations in interest rates on amounts invested in term deposits. Amounts are invested in term deposits from time to time based on estimated financial requirements of the Club.

c) Interest rate risk:

The Club is also exposed to credit risk on its cash, term deposits, and accounts receivable. Credit risk associated with accounts receivable is minimized as these receivables are from patrons who receive benefit from the Club. The amounts disclosed in the statement of financial position are net of allowance for doubtful accounts, estimated by management of the Club based on previous experience and its assessment of the current economic environment. The credit risk on cash and term deposits is limited because the counterparties are chartered banks with high credit ratings assigned by national credit-rating agencies.

9. Related party transactions:

The Club is a member of the Boys and Girls Clubs of Canada ("BGCC"). The Club pays annual membership dues to BGCC. During the year, annual dues paid were \$11,469 (2019 - \$11,469). The Club also receives funding from BGCC through national corporate partnerships that BGCC has developed with various organizations. During the year, funding received from BGCC was \$128,270 (2019 - \$126,800). Related party transactions are recorded at the exchange amount.

BOYS AND GIRLS CLUBS OF SASKATOON

Notes to Financial Statements (continued)

Year ended December 31, 2020

10. COVID-19:

On March 11, 2020, the COVID-19 outbreak was declared a pandemic by the World Health Organization. This has resulted in the Canadian and Provincial governments enacting emergency measures to combat the spread of the virus. The current challenging economic climate may lead to adverse changes in cash flows, working capital levels and/or debt balances, which may also have a direct impact on the operating results and financial position of the business in the future. The situation is dynamic and the ultimate duration and magnitude of the impact on the economy and the financial effect on the business is not known at this time.

11. Comparative figures:

Certain comparative figures have been reclassified to conform with the financial statement presentation adopted in the current year.